

BEEF EXPORTS VALUE & SHARE

Share of Beef Primals Exported • The majority of edible beef variety meats are exported

Top Export Cuts:

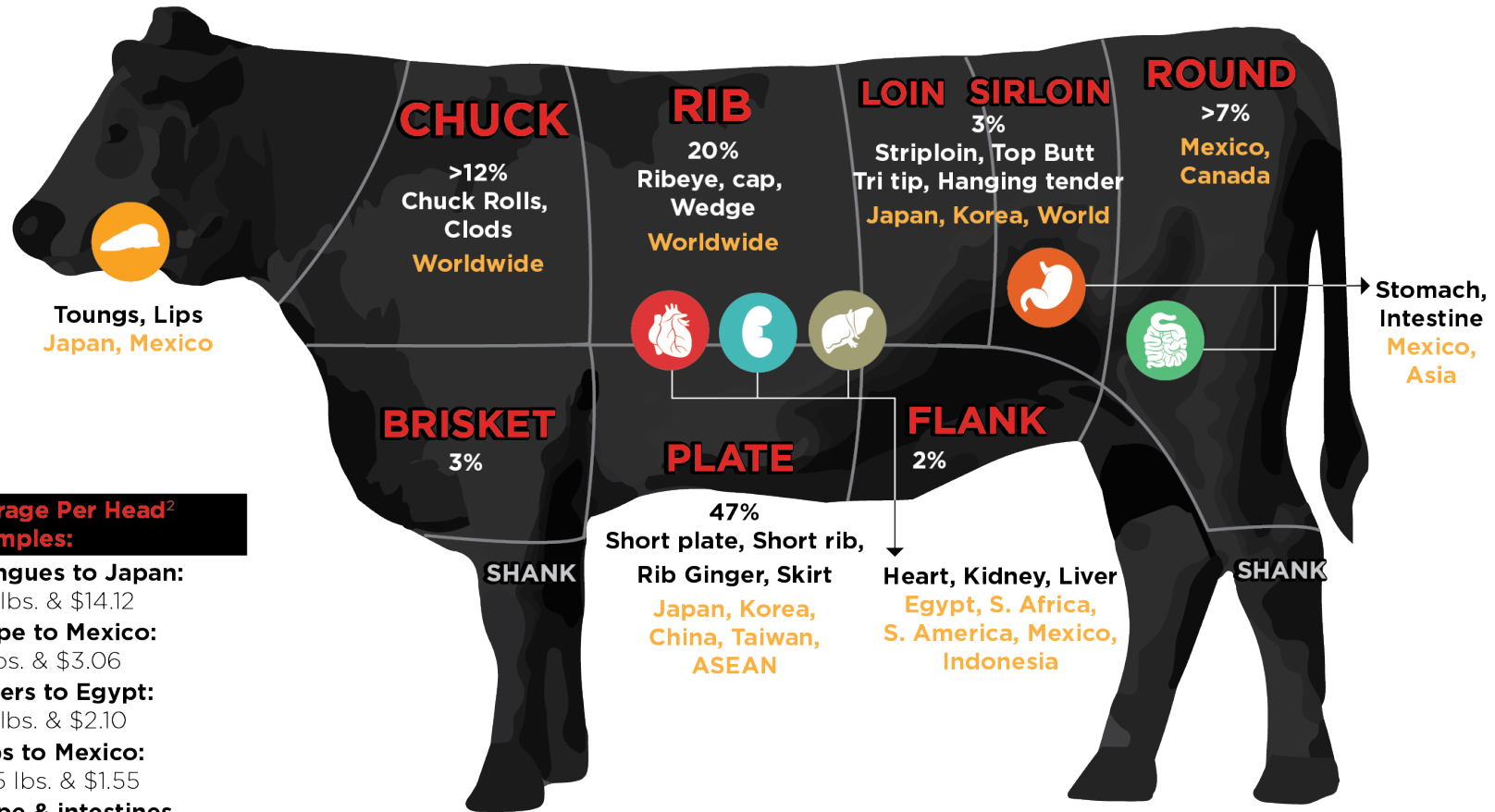
■ Short plate cut.....	95%
■ Short rib/chuck short rib/ rib finger.....	85%
■ Gooseneck round.....	45%
■ Outside skirt.....	33%
■ Chuck shoulder clod.....	25%
■ Chuck cuts.....	15%-20%
■ Top inside round.....	16%
■ Inside skirt.....	>10%
■ Heavy boneless ribeye.....	6%
■ Top butt.....	8%
■ Striploin.....	5%
■ Brisket.....	4%
■ Tenderloin.....	4%

Average Per Head¹ Examples:

- **Short plates to Japan:** 15.2 lbs. & \$29.43
- **Short ribs to Korea:** 8.3 lbs. & \$25.16
- **Outside skirts & hangers to Japan:** 1.6 lbs. & \$8.74

Average Per Head² Examples:

- **Tongues to Japan:** 1.9 lbs. & \$14.12
- **Tripe to Mexico:** 3 lbs. & \$3.06
- **Livers to Egypt:** 4.1 lbs. & \$2.10
- **Lips to Mexico:** 1.35 lbs. & \$1.55
- **Tripe & intestines to Japan:** 1.46 lb. & \$1.50



¹ USDA/AMS, USMEF 2020 estimates for export volume as a share of total primal beef production, *per head pounds & values are for fed cattle slaughter
² USMEF 2020 estimates, *using NASS fed slaughter for per head conversions